

Presenting before funding agency committees

Presenting before a jury or committee of a funding agency can be part of the grant acquisition process. This is not your average scientific presentation, nor is it a presentation before non-experts. It is something in-between, has specific goals and pitfalls, and the stakes are high.

In this course day, we focus on what the specific criteria with such presentations are, and how to prepare and execute them. Who is in that committee? What are their goals? Can you find information about them? And what is the expert level of your audience? Each participant does their presentation before the group, and we share positive feedback and look at room for improvement. Do you come across as inspiring? And are you convincing them to select you, as a professional, researcher and person? Or are you just convincing them of the quality of your research?

Another essential part is dealing with specific types of reactions and questions. A lack of understanding or misunderstanding, criticism, detailed questions, silence...we practice such scenarios with the help of a professional training actor. We will take your individual wishes into account by using an intake form.

References (among others):

Asher J. *Even a geek can speak*. Persuasive Speaker Press, Atlanta. 2001, p.186.

Khan-Panni P. *Getting your point across*. How to Books, Oxford, 2007, p.192.

Olson R: *Don't be such a scientist* Island Press, Washington. 2009, p206.

About the trainer:

Dr. Louise Mennen was an associate professor in Paris. She enjoys sharing her 15 years of experience inside international academia. ElroyCOM was founded in 2005 by Dr. E. Cocheret de la Morinière. ElroyCOM consists of 20 trainers and actors who are all academics and who specialize in training scientists. Please refer to www.ElroyCOM.nl for more information.